

Proposal #: 173315-2-0

February 27, 2020

Licensed By the N.Y.S. Department of State #12000040711

Town of Woodbury, NY
Town Offices - Hallway Cameras

Prepared For:

Frank Palermo

Town of Woodbury, NY

(845)325-1988

Supervisor@woodburyny.us

Prepared By:

Basil Morales

Security Professional

Stratagem Security

845-656-2289

basil@nycctv.us



Proposal #: 173315-2-0

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February 27, 2020

Frank Palermo
Town of Woodbury, NY
615 Route 32 P.O. Box 1004
Highland Mills, NY, 10930

RE: Proposal Number: 173315-2-0

Dear Frank Palermo,

Stratagem Security is pleased to present you with the following proposal for your location. Based on your and our evaluation of your needs, we have prepared a scope of work which details the equipment recommendation for your facility.

The solution proposed represents Stratagem Security's most versatile, flexible and reliable system solution proposed system comes recommended to you only after extensive analysis of your business and security needs and requirements. As such, we believe the proposed solution offers the most cost-effective method of satisfying your initial requirements while supplying a strong base which can be expanded to accommodate future needs. We will remain at your service to provide any clarification, definition, or further description of any portion of the proposal as you may require. We are confident you will be pleased with the pricing options available to you. **This proposal pricing is based on OGS Group 77201- Intelligent Facility & Security Systems and Solutions Award PT68864. All labor rates are prevailing wage and are based on fixed rate/lump sum agreement.**

The below is a line from OGS on How to use the contract:

<https://ogs.ny.gov/system/files/documents/2019/04/23150attachment16.pdf>

Authorized Users MUST obtain a separate Prevailing Rate Case Number (PRC#) for each purchase from this contract where prevailing wage rates apply. The PRC # provided in this Bid is for information and evaluation purposes of the Centralized Contract only. When an Authorized User submits the request for the applicable prevailing wages, the Department of Labor will send the Authorized User an email with a link to the PRC information for the particular service agreement requested. For access to the Department of Labor (DOL) PRC # request page, use the following link (please copy and paste into internet browser address bar as direct link does not work):

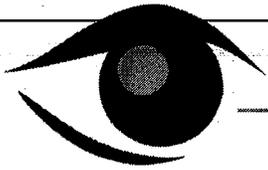
<https://applications.labor.ny.gov/wpp/showPublicNewProject.do?method=showIt>

Again, we thank you for the opportunity to provide you with our recommendations and look forward to be favored with your order.

Sincerely,

Basil Morales

Security Professional



System Summary - Town Offices - Hallway Cameras

Site: 615 Route 32, P.O. Box 1004, Highland Mills, NY, 10930

Camera Components							\$5,434.14
QTY	Manufacturer	Part #	Description	MSRP	Unit Price	Ext. Price	
2	American Dynamics	IFS03CFOCWST	ILLUSTRA FLEX 2MP PTZ, 30X, OUTDOOR, VANDAL, WHITE, TDN W/IR, TWDR	\$350.00	\$322.00	\$644.00	
2	EXACQ TECHNOLOGIES	EVIP-01	SINGLE IP CAMERA LICENSE	\$168.00	\$159.60	\$319.20	
1	West Penn	4246EZBK1000	"4P 23G SLD CAT 6 PVC "	\$210.10	\$123.12	\$123.12	
1	Trendnet	TPE-TG82ES	8-Port Gigabit EdgeSmart PoE+ Switch (61W)	\$124.99	\$123.12	\$123.12	
1	N/A	1-MISCELLANEOUS	Connectors, Fittings etc.	\$0.00	\$62.00	\$62.00	

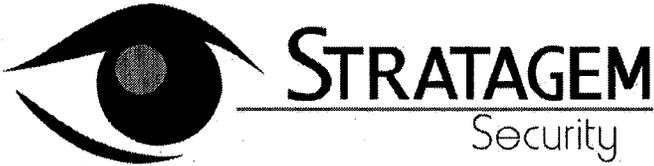
Labor Schedule for: Camera Components

QTY	Description	Rate	Ext. Price
24.00	Region 4 Electrician/Electrical Installer	\$154.74	\$3,713.76
	Onsite Entire Counties - Orange	\$224.47	\$448.94
2.00	Project/Program Manager		

Financial Summary

Total System Investment: \$5,434.14

*This proposal does not include sales tax.



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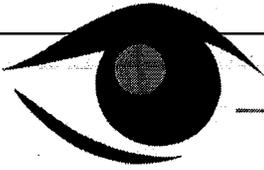
Stratagem will provide the following:

Town Of Woodbury - Town Offices – Camera Installation:

- Two (2) 3MP Fixed Lens Cameras - Supervisors Level and Town Clerk Level
- Two (2) Camera Licenses.
- One (1) POE Switch
- Misc Cable Hardware and Connectors

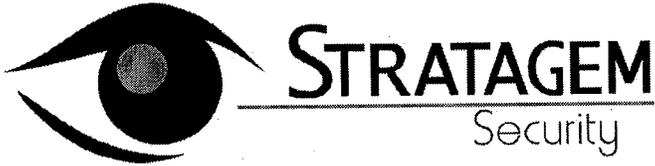
Notes:

- * Customer to provide router and internet to location (exact spot TBD before installation) for remote connection and access.
- * Cameras to transmit video and record to PD Server.
- * Price includes all related labor, parts, hardware and programming needed to complete installation.
- * Customer will need to provide power where required. (exact spot TBD before installation).



EXCLUDED:

- Any Material or labor not specifically listed as part of this proposal .
- Drawings.
- After normal hours, weekends, or holidays.
- Patching and painting.
- Pricing established using fixed rate contract basis.
- If using existing wiring, Wire is assumed to be usable. If wire needs to be replaced an additional proposal will be forwarded for wire replacement.
- All work to be performed on straight time - overtime will be provided at additional cost
- Stratagem Security, Inc. is not responsible for problems caused by existing wire and does not warranty existing wires, equipment or 3rd party wire installation.
- Permit fees, Engineered Plans & Design not included unless listed.
- No core drilling or penetrations are included unless noted in the scope of work described above. Available chases, conduits and wire runs will be used. Additional core drilling will be provided at additional cost.
- No conduit or molding included unless noted in the scope of work described above.
- Customer is responsible for providing 110V electrical power required at required locations to be installed throughout property.
- Customer is responsible for all charges due to access related delays.
- Any additional materials or labor requested by customer that is not specified in this proposal will result in a Change Order that must be reviewed by Stratagem Security, Inc. account executive and signed for by customer prior to start date of installation.
- If remote access configuration is required, customer must provide complete IP configuration information to Stratagem Security, Inc. prior to start of installation. If complete IP information is not received by completion of installation, return visits will be provided at additional cost.
- If remote access is required, customer must provide a network connection within 25 feet of equipment. Any network wiring will be subject to additional charges based on time & materials.
- Stratagem Security, Inc. is not responsible for remote access issues caused by network or firewall issues. Any network connectivity support beyond setting up the system for remote access will be subject to additional charges
- Customer must provide power and data connections for security equipment as required.
- Customer contact must be present at end of installation to approve job completion. Any error in service or a new installation of the system must be called to the attention of Stratagem Security, Inc. in writing within five (5) days after completion of the installation or the installation shall be deemed totally satisfactory to and accepted by the customer.
- will be subject to additional charges
- Customer must provide power and data connections for security equipment as required.
- Customer contact must be present at end of installation to approve job completion. Any error in service or a new installation of the system must be called to the attention of Stratagem Security, Inc. in writing within five (5) days after completion of the installation or the installation shall be deemed totally satisfactory to and accepted by the customer.



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Proposal Acceptance

For the amount of \$5,434.14 for installation.

This proposal is valid until 5/27/2020

Town of Woodbury, NY

Strategem Security

Authorized Customer Signature

Strategem Security Signature

Date

Printed Name

Basil Morales

Printed Name

Title

Security Professional

Title

Customer PO Number: _____

Bill To Information

Town of Woodbury, NY

615 Route 32, Highland Mills, NY 10930

Company Name

Street Address/PO Box

Suite Number/Additional Address

Suite Number/Additional Address



Proposal #: 173315-1-0

February 27, 2020

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Town of Woodbury, NY

Woodbury Community Center "At the Rez" - Security System

Prepared For:

Frank Palermo

Town of Woodbury, NY

(845)325-1988

Supervisor@woodburyny.us

Prepared By:

Basil Morales

Security Professional

Stratagem Security

845-656-2289

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Proposal #: 173315-1-0

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February 27, 2020

Frank Palermo
Town of Woodbury, NY
Schunnemunk Road
Highland Mills, NY, 10930

RE: Proposal Number: 173315-1-0

Dear Frank Palermo,

Stratagem Security is pleased to present you with the following proposal for your location. Based on your input and our evaluation of your needs, we have prepared a scope of work which details the equipment recommended for your facility.

The solution proposed represents Stratagem Security's most versatile, flexible and reliable system solution proposed system comes recommended to you only after extensive analysis of your business and security needs and requirements. As such, we believe the proposed solution offers the most cost-effective method of satisfying your initial requirements while supplying a strong base which can be expanded to accommodate future needs. We will remain at your service to provide any clarification, definition, or further description of any portion of the proposal as you may require. We are confident you will be pleased with the pricing options available to you. **This proposal pricing is based on OGS Group 77201- Intelligent Facility & Security Systems and Solutions Award PT68864. All labor rates are prevailing wage and are based on fixed rate/lump sum agreement.**

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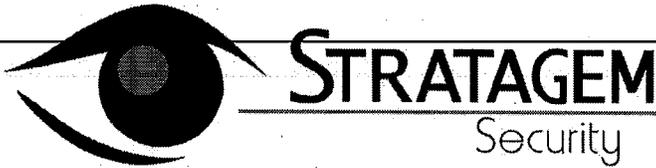
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Sincerely,

Basil Morales

Security Professional



System Summary - Woodbury Community Center "At the Rez" - Security System

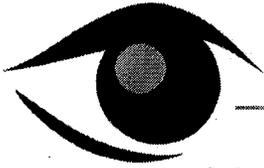
Site: Schunemunk Road, Highland Mills, NY, 10930

Camera Components							\$2,232.80
QTY	Manufacturer	Part #	Description	MSRP	Unit Price	Ext. Price	
1	American Dynamics	IFS03CFOCWST	ILLUSTRATE FLEX 2MP PTZ, 30X, OUTDOOR, VANDAL, WHITE, TDN W/IR, TWDR	\$350.00	\$322.00	\$322.00	
1	EXACQ TECHNOLOGIES	EVIP-01	SINGLE IP CAMERA LICENSE	\$168.00	\$159.60	\$159.60	
1	West Penn	4246EZBK1000	4P 23G SLD CAT 6 PVC	\$210.10	\$201.70	\$201.70	
1	Trendnet	TPE-TG82ES	8-Port Gigabit EdgeSmart PoE+ Switch (61W)	\$124.99	\$123.12	\$123.12	
1	N/A	1-MISCELLANEOUS	Connectors, Fittings etc.	\$0.00	\$49.00	\$49.00	

Labor Schedule for: Camera Components

QTY	Description	Rate	Ext. Price
6.00	Region 4 Electrician/Electrical Installer Onsite Entire Counties - Orange	\$154.74	\$928.44
2.00	Project/Program Manager	\$224.47	\$448.94

Security System Components							\$3,007.90
QTY	Manufacturer	Part #	Description	MSRP	Unit Price	Ext. Price	
1	DSC	HS2064NKCP01	"NEO HS2064 Control panel with CP01 software in a large cabinet. No Keypad.	\$183.44	\$165.10	\$165.10	
1	N/A	BD7-12	12V, 7Ah, rechargeable, sealed lead acid battery	\$0.00	\$50.45	\$50.45	
1	Kantech	TR1640P/UL	KT-300 transformer, plug-in, 110 VAC, 16 VAC (40 VA), UL approved	\$17.00	\$15.30	\$15.30	
1	DSC	L-1	Cabinet lock with 2 keys.	\$4.82	\$4.34	\$4.34	
1	DSC	TL280RE	PowerSeries NEO Internet Alarm Communicator for use with Kantech Entrapass for serial integration. Compatible with Entrapass V6.02.	\$244.13	\$219.72	\$219.72	
1	DSC	HS2LCDRF9	NEO Full Message LCD Hardwired Keypad with Built-in PowerG Transceiver. Compatible with HS2016, HS2032, HS2064 and HS21218 control panels.	\$276.90	\$249.21	\$249.21	
2	DSC	PG9914	PowerG 915Mhz Wireless PIR Motion Detector with Pet Immunity up to 85lbs.	\$135.77	\$122.19	\$244.38	
2	DSC	PG9945	PowerG 915Mhz Wireless Door/Window Contact.	\$60.49	\$54.44	\$108.88	
1	DSC	PG9911B BATT	PowerG 915Mhz wireless outdoor siren with Blue lens. Includes 'A' size battery.	\$292.95	\$263.66	\$263.66	



STRATAGEM

Security

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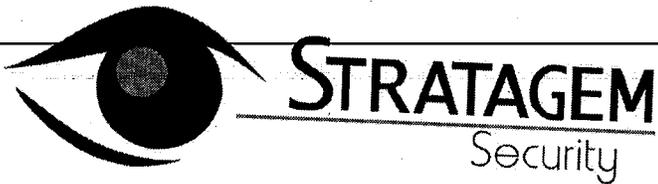
Labor Schedule for: Security System Components

QTY	Description	Rate	Ext. Price
8.00	Region 4 Electrician/Electrical Installer	\$154.74	\$1,237.92
	Onsite Entire Counties - Orange	\$224.47	\$448.94
2.00	Project/Program Manager		

Financial Summary

Total System Investment: \$5,240.70

*This proposal does not include sales tax.



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Stratagem will provide the following:

Woodbury Community Center "At the Rez" Security System:

- One Control Panel with Back-Up Battery Transformer, Lock and Key
- One I.P Communicator - Connected to PD
- One LCD Keypad - Installed by Front Entrance
- Two (2) Wireless Motion Detectors - Front and Rear
- Two (2) Wireless Door Contacts - Front and Side Doors
- One (1) Outdoor Siren/Strobe

Notes:

- * System will be connected via I.P communicator to the PD
- * Price includes all required parts, labor and programming to complete installation.
- * Outdoor Horn/Strobe will be for indicating alarm.

Woodbury Community Center "At the Rez" Camera:

- One (1) 3MP Fixed Lens Camera - Main Room
- One (1) Camera Licenses.
- One (1) POE Switch
- Misc Cable Hardware and Connectors

Notes:

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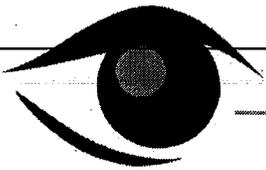
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Proposal Acceptance

For the amount of \$5,240.70 for installation.

This proposal is valid until 5/27/2020

Town of Woodbury, NY

Stratagem Security

Authorized Customer Signature

Stratagem Security Signature

Date

Printed Name

Basil Morales

Printed Name

Title

Security Professional

Title

Customer PO Number: _____

Bill To Information

Town of Woodbury, NY

615 Route 32, Highland Mills, NY 10930

Company Name

Street Address/PO Box

Suite Number/Additional Address

Suite Number/Additional Address

