



Proposal #: 172761-2-0

November 30, 2018

Licensed By the N.Y.S. Department of State #12000040711

Town of Woodbury, NY
New Town Office Location - Security System Proposal

Prepared For:

Frank Palermo

Town of Woodbury, NY

(845)325-1988

Supervisor@woodburyny.us

Prepared By:

Basil Morales

Security Professional

Stratagem Security

845-656-2289

basil@nycctv.us



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Frank Palermo
Town of Woodbury, NY
615 Route 32
Highland Mills, NY, 10930

RE: Proposal Number: 172761-2-0

Dear Frank Palermo,

Stratagem Security is pleased to present you with the following proposal for your location. Based on your input and our evaluation of your needs, we have prepared a scope of work which details equipment recommended for your facility.

The solution proposed represents Stratagem Security's most versatile, flexible and reliable system solution. The proposed system comes recommended to you only after extensive analysis of your business and security needs and requirements. As such, we believe the proposed solution offers the most cost-effective method of satisfying your initial requirements while supplying a strong base which can be expanded to accommodate future needs.

Stratagem Security is pleased to have had the opportunity to present this proposal to you. We will remain at your service to provide any clarification, definition, or further description of any portions of this proposal as you may require. We are confident you will be pleased with the pricing options available to you.

This proposal pricing is based on **OGS Pricing Group 77201 Award 20191**. All labor rates are prevailing wage.

Again, we thank you for the opportunity to provide you with our recommendations and look forward to being favored with your order.

Sincerely,

Basil Morales

Security Professional



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System Summary - New Town Office Location - Security System Proposal

Site: 615 Route 32, Highland Mills, NY, 10930

1 - Supervisors Office \$2,686.28

QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price
1	DSC	DSC-HS2064NKCP01	NEO HS2064 Control panel with CP01 software	\$110.57	\$110.57
1	DSC	DSC-CD8080IVZ	Communicator with Verizon Radio with Image Sensor	\$319.69	\$319.69
1	DSC	DSC-HS2LCDRF9ENC	NEO Full Message LCD Hardwired Keypad	\$170.26	\$170.26
1	N/A	BA-12V-7AH	Control Panel Batteries 24 Hour Back Up (Set)	\$114.40	\$114.40
1	HONEYWELL	1361	AC TRANSFORMER 16.5V 40VA	\$15.12	\$15.12
1	DSC	DSC-L1	1 DSC CABINET LOCK WITH 2 KEYS	\$3.18	\$3.18
2	DSC	DSC-PG9904P	PowerG 915Mhz PIR Motion Dtector	\$83.49	\$166.98
3	DSC	DSC-PG9945	PowerG 915Mhz Wireless Door/Window Contact	\$37.20	\$111.60
1	HONEYWELL	270R	HOLD UP SEL.LTCH/MOM DPDT PLST	\$20.24	\$20.24
2	HONEYWELL	4959SN	SERIAL # MPX OHD CONTACT	\$43.38	\$86.76

Labor Schedule for: 1 - Supervisors Office

QTY	Description	Rate	Ext. Price
7.00	Prevailing Wage Install - Or/Rock/Sul/Uls	\$117.14	\$819.98
1.00	Project Engineer	\$275.00	\$275.00
3.00	Programmer	\$157.50	\$472.50

2 - Assessors / Clerks Office \$2,593.50

QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price
1	DSC	DSC-HS2064NKCP01	NEO HS2064 Control panel with CP01 software	\$110.57	\$110.57
1	DSC	DSC-CD8080IVZ	Communicator with Verizon Radio with Image Sensor	\$319.69	\$319.69
1	DSC	DSC-HS2LCDRF9ENC	NEO Full Message LCD Hardwired Keypad	\$170.26	\$170.26
1	DSC	DSC-HS2LCDENG	NEO Full Message LCD Hardwired Keypad	\$137.41	\$137.41
1	CWSI	BA-12V-7AH	CONTROL PANEL BATTERIES 60 HOUR BATTER BACK UP (S	\$114.40	\$114.40
1	HONEYWELL	1361	AC TRANSFORMER 16.5V 40VA	\$15.12	\$15.12
1	DSC	DSC-L1	1 DSC CABINET LOCK WITH 2 KEYS	\$3.18	\$3.18
2	DSC	DSC-PG9945	PowerG 915 Mhz Door/Window Contact	\$37.20	\$74.40
2	HONEYWELL	270R	HOLD UP SEL.LTCH/MOM DPDT PLST	\$20.24	\$40.48
1	DSC	DSC-HSM2108	NEO 8-Hardwired Zone Expander Module	\$40.51	\$40.51

Labor Schedule for: 2 - Assessors / Clerks Office

QTY	Description	Rate	Ext. Price
7.00	Prevailing Wage Install - Or/Rock/Sul/Uls	\$117.14	\$819.98
1.00	Project Engineer	\$275.00	\$275.00
3.00	Programmer	\$157.50	\$472.50

3 - Court House Security System \$2,556.61



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3 - Court House Security System \$2,556.61

QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price
2	DSC	DSC-HS2LCDENG	NEO Full Message LCD Hardwired Keypad	\$137.41	\$274.82
4	DSC	DSC-PG9945	Door/Window Contact	\$37.20	\$148.80
6	DSC	DSC-PG9904P	PIR Motion Detector	\$83.49	\$500.94
1	DSC	DSC-PG9905	PowerG 915Mhz Wireless Temperature Detector	\$64.57	\$64.57

Labor Schedule for: 3 - Court House Security System

QTY	Description	Rate	Ext. Price
7.00	Prevailing Wage Install - Or/Rock/Sul/Uls	\$117.14	\$819.98
1.00	Project Engineer	\$275.00	\$275.00
3.00	Programmer	\$157.50	\$472.50

Court House Access System \$3,632.91

QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price
1	KANTECH	SK CE 1M RDR	KT-1-M ENTRAPASS SINGLE DOOR KIT	\$1,264.50	\$1,264.50
1	Tri-ed	KAN-DK1	Door accessories kit includes: T.REX-LT	\$202.50	\$202.50
1	ALTRONIX	AX-ACM4CBE	ACM4CB PWR CNTRL BRD IN ENCLOS	\$82.53	\$82.53
2	HONEYWELL	269R	HOLD UP SEL. LTCH/MOM DPDT SS	\$27.10	\$54.20
1	N/A	ML831SCSC28	Electromagnetic Lock, 12024 VDC w/ supervisory switch	\$461.70	\$461.70

Labor Schedule for: Court House Access System

QTY	Description	Rate	Ext. Price
7.00	Prevailing Wage Install - Or/Rock/Sul/Uls	\$117.14	\$819.98
1.00	Project Engineer	\$275.00	\$275.00
3.00	Programmer	\$157.50	\$472.50

Court House Entrance Camera \$2,714.55

QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price
1	AXIS COMMUNICATIONS INC	Z4-0370001	P3346-V/3MP/INDR-VANDM/3-9M	\$1,202.77	\$1,202.77
1	EXACQ TECHNOLOGIES	EI-EVIP01	SINGLE IP CAMERA LICENSES	\$178.58	\$178.58

Labor Schedule for: Court House Entrance Camera

QTY	Description	Rate	Ext. Price
5.00	Prevailing Wage Install - Or/Rock/Sul/Uls	\$117.14	\$585.70
1.00	Project Engineer	\$275.00	\$275.00
3.00	Programmer	\$157.50	\$472.50

Financial Summary

Total System Investment: \$14,183.85

Deposit Due in Advance: \$7,091.93

Balance Due Upon Completion: \$7,091.93

*This proposal does not include sales tax.



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Supervisors Office:

- One Control Panel with Back-Up Battery Transformer, Lock and Key
- One I.P / LTE Communicator
- One LCD Keypad
- Front Door – Contacted
- Supervisors Door - Contacted
- Two Motion Detectors
- One Panic Button and Transmitter - Front Office

Assessors Office / Clerks Office:

- One Control Panel with Back-Up Battery Transformer, Lock and Key
- One I.P / LTE Communicator
- Two LCD Keypads
- One Panic Button and Transmitter - Assessors Front Office
- One Panic Button and Transmitter - Clerks Front Office

Court House Security System:

- Two LCD Keypads - Front and Rear Doors
- Front Door – Contacted
- Courtroom Exit Door - Contacted
- Six Motion Detectors - Front Foyer, Courtroom and Four Offices
- Two Wireless Transmitters - Furnace Water Level and Furnace Flame-Out
- One Wireless Temperature Sensor

Court House Access Control System:

- One - One Door Controller Panel with I.P Connectivity and Remote App
- One - Outdoor Reader
- One - Request to Exit Motion
- One - Door Status Switch
- One - Magnetic Door Lock
- Two Door Release Buttons
- One - Fire Rated Power Supply for Door Release
- Hardwired Connection to Network
- Conduit, Hardware and Fittings

The Existing Fobs can be reused - (26 bit Weigand - Site Code 128 (78) Sample = 9885-120)

Court House Network Video System:

- One - I.P. Cameras (Indoor with audio) In Foyer
- Install Plenum Cat5 cabling
- Install Viewing Software on customer provided PC's - quantity and locations to be determined prior to installation
- All labor charges will be based on current applicable prevailing wage rates

*Price includes all required parts, labor and programming to complete installation.

*Fire Alarm Service Provider to supply "dry closure" at Access Control Power Supply to release door upon Fire Alarm activation.

*HVAC Contractor to Identify and label connections at Furnace for water level and flame-out prior to installation.

*Customer will need to provide power (110Vac) as required.

*Customer will need to provide I.P address scheme and port forwarding may need to be provided prior to installation.

*Locations will transmit via I.P Communicator directly to Police Department Dispatch Computer.
Customer to provide necessary network connections and configuration on customers WAN



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Stratagem Security, Inc. Notes/Qualifications

EXCLUDED:

1. Any Material or labor not specifically listed as part of this proposal
2. Drawings
3. After normal hours, weekends, or holidays
4. Patching and painting

Pricing established using fixed rate contract basis.

Wire is assumed to be usable. If wire needs to be replaced an additional proposal will be forwarded for wire replacement.

All work to be performed on straight time - overtime will be provided at additional cost

· Stratagem Security, Inc. is not responsible for problems caused by existing wire and does not warranty existing wires, equipment or 3rd party wire installation

· Stratagem Security, Inc. hourly service rate is \$175 + travel time

· Permit fees, Engineered Plans & Design not included unless listed

· No core drilling or penetrations are included unless noted in the scope of work described above. Available chases, conduits and wire runs will be used. Additional core drilling will be provided at additional cost

· No conduit or molding included unless noted in the scope of work described above

· Customer is responsible for providing 110V electrical power required at required locations to be installed throughout property.

· Customer is responsible for all charges due to access related delays

· Any additional materials or labor requested by customer that is not specified in this proposal will result in a Change Order that must be reviewed by Stratagem Security, Inc. account executive and signed for by customer prior to start date of installation

· If remote access configuration is required, customer must provide complete IP configuration information to Stratagem Security, Inc. prior to start of installation. If complete IP information is not received by completion of installation, return visits will be provided at additional cost

· If remote access is required, customer must provide a network connection within 25 feet of equipment. Any network wiring will be subject to additional charges based on time & materials.

· Stratagem Security, Inc. is not responsible for remote access issues caused by network or firewall issues. Any network connectivity support beyond setting up the system for remote access will be subject to additional charges

· Customer must provide power and data connections for security equipment as required.

· Customer contact must be present at end of installation to approve job completion. Any error in service or a new installation of the system must be called to the attention of Stratagem Security, Inc. in writing within five (5) days after completion of the installation or the installation shall be deemed totally satisfactory to and accepted by the customer



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Proposal Acceptance

For the amount of \$14,183.85 for installation.

This proposal is valid until 2/28/2019

Town of Woodbury, NY

Stratagem Security

Authorized Customer Signature

Stratagem Security Signature

Date

Printed Name

Basil Morales

Printed Name

Title

Security Professional

Title

Customer PO Number: _____

Bill To Information

Village of Woodbury, NY

511 Route 32, Highland Mills, NY 10930

Company Name

Street Address/PO Box

Suite Number/Additional Address

Suite Number/Additional Address